

# Kentucky Regional Extension Center: *Progress Update*

*KHIE Coordinating Council*

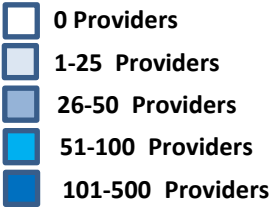
4.15.13





*Nationally Recognized for State Coordination!*

**Kentucky REC Serves 2400+**



*Number of Providers served by the KY-REC as of 4.15.13*

## Government Accountability Office: July 2012 Report

*Healthcare providers working with RECs  
twice as likely to receive incentive payments*

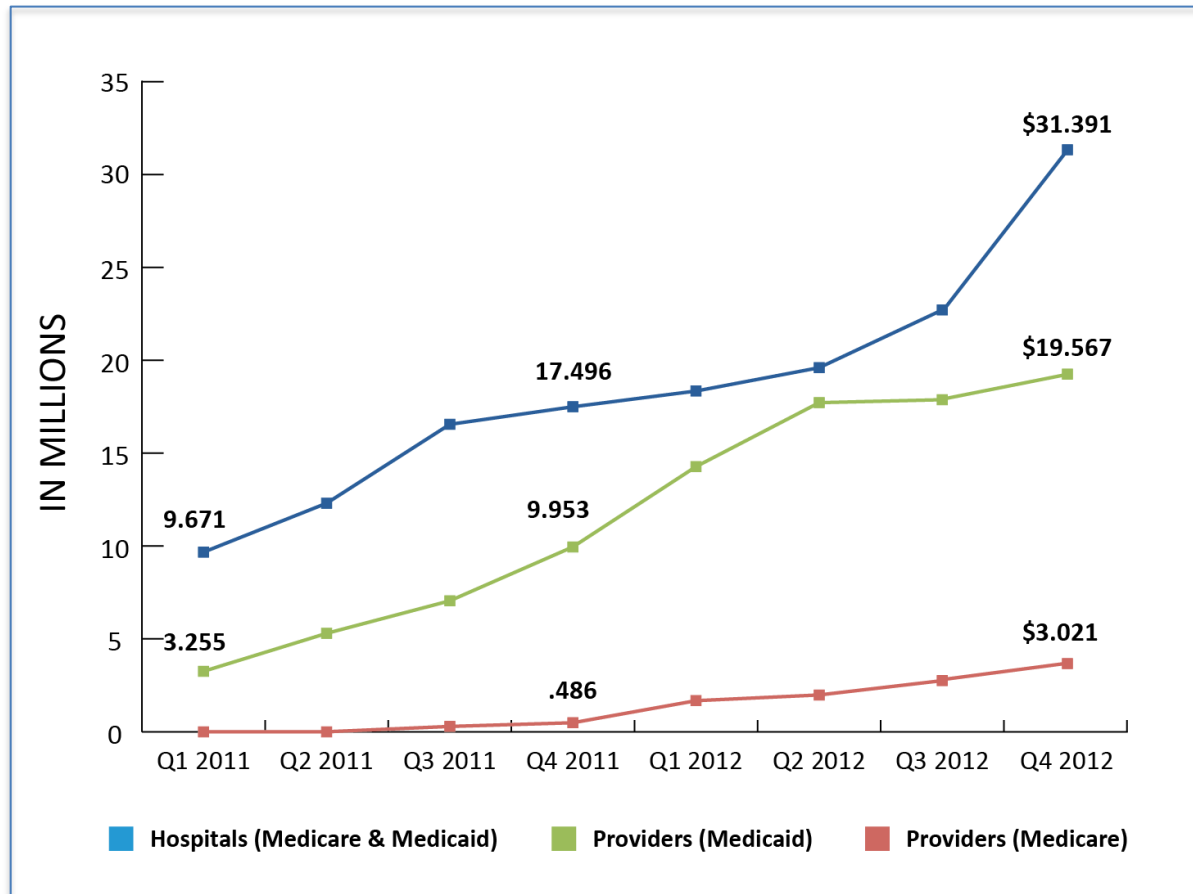


G A O

Accountability ★ Integrity ★ Reliability

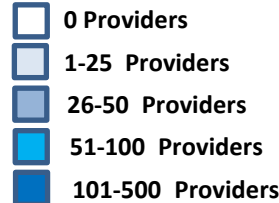
# Incentive Dollar Growth

HITECH incentive dollars received by Kentucky REC clients



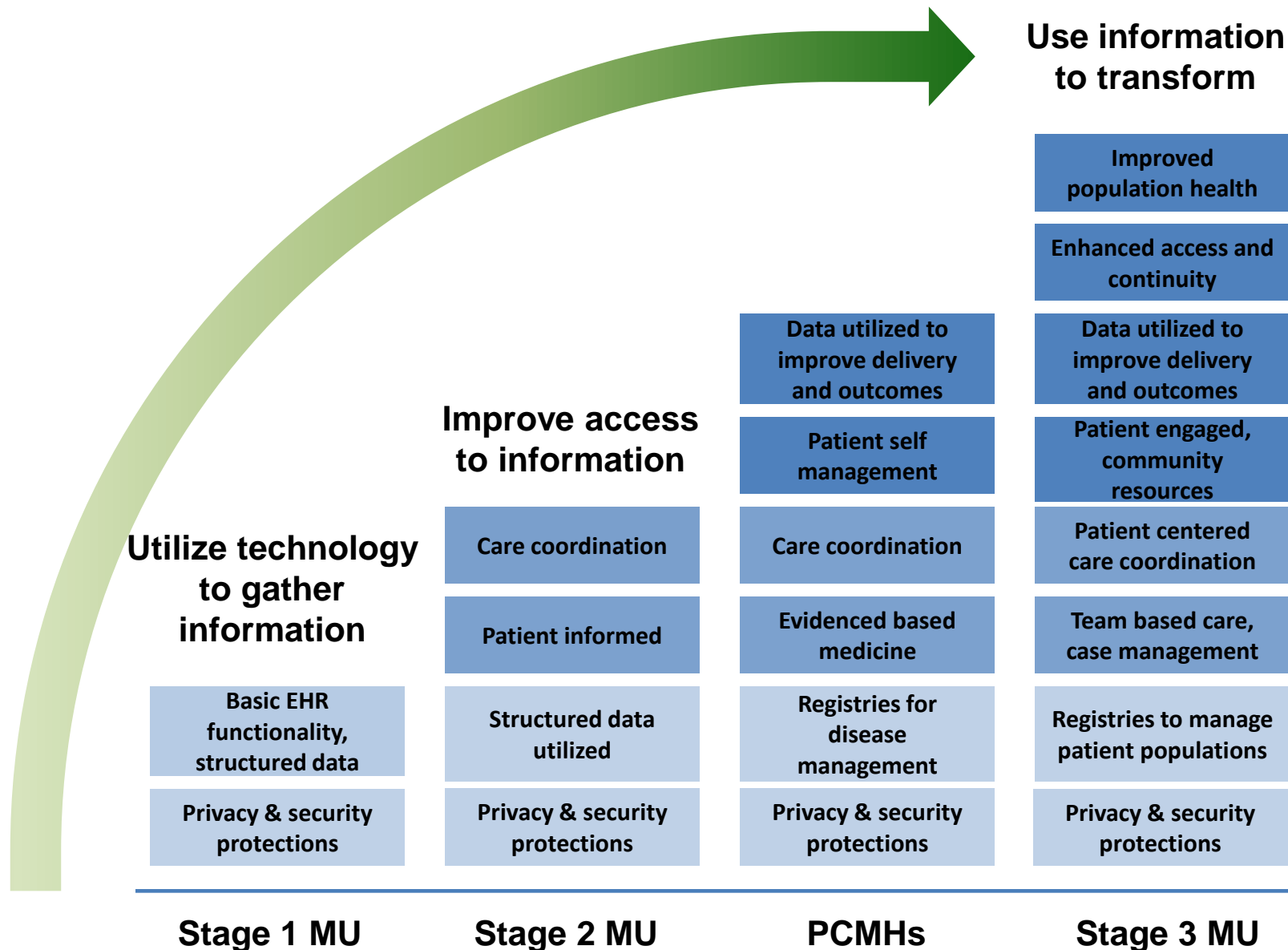
**Total Kentucky  
REC Incentives  
\$57M+**

**Providers who have Reached  
Meaningful Use**



*Number of Providers served by the KY-REC who have reached Meaningful Use as of 4.15.13*

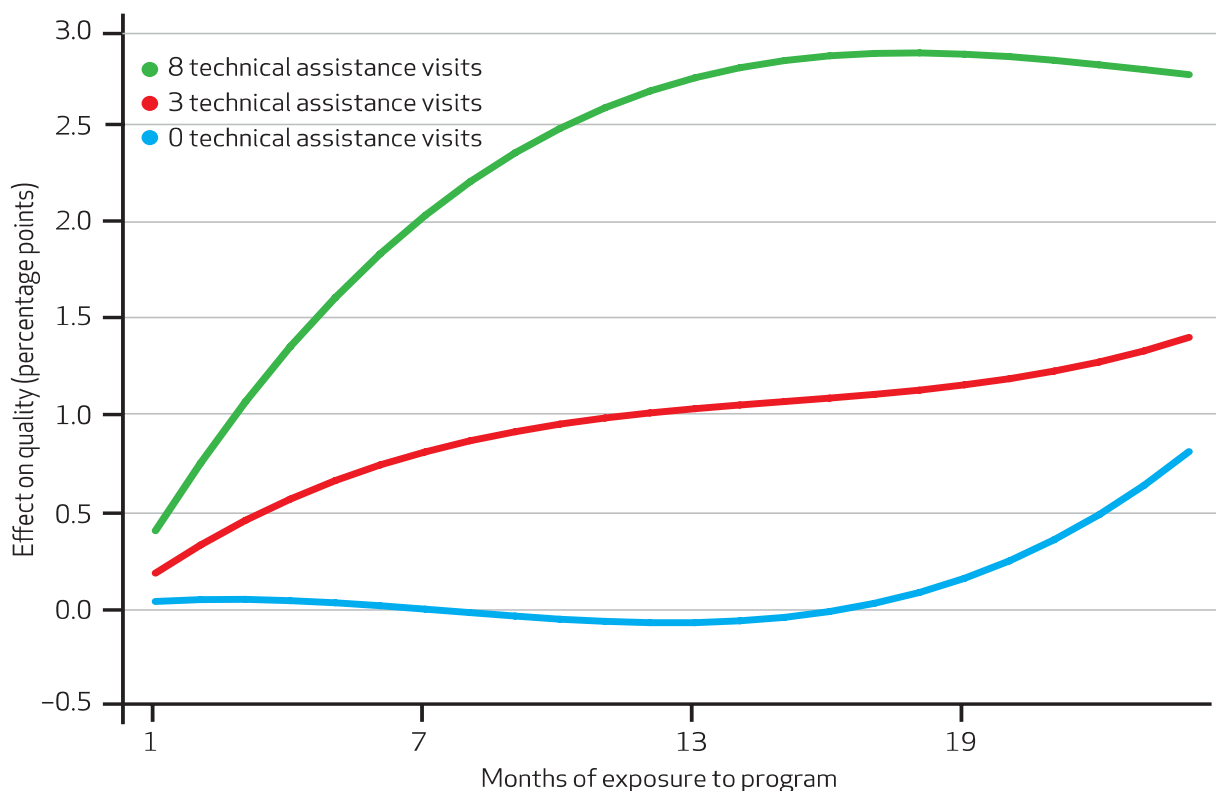
# THE JOURNEY CONTINUES





## **Sustained Technical Assistance = Improved Quality of Care**

**Estimated Effect Of The Primary Care Information Project On Quality For Electronic Health Record (EHR)–Sensitive Measures, By Level Of Technical Assistance**



- Survey of 3,300 physicians in 600 practices in NY
- Results indicated EHRs alone did not impact quality
- Practices needed ample time and high levels of technical assistance to start bolstering quality

Source: Health Affairs (2013) Vol. 32 No. 1 *Small Physician Practices in New York Needed Sustained Help to Realize Gains in Quality From Use of Electronic Health Records*

# Long-Term Responsibility

- It is our mission to transform health care delivery through the effective use of technology
- This long-term responsibility extends beyond our initial four-year federal funding period
- Many providers will continue to need our services in 2014 and beyond

# PHYSICIANS

# HOSPITALS

## ANNUAL SERVICES AGREEMENT

### BASE LEVEL SERVICES

**MU Attestation**

**MU Attestation**

**MU Gap Analysis &  
Needs Assessment**

**MU Gap Analysis &  
Needs Assessment**

**Continuing Education**

**Privacy & Security  
Risk Assessment**

**MU Classroom Training**

**Continuing Education**

**UK Medical Professions  
Placement Services (MPPS)**

**Preferred Partner  
Programs**

**Preferred Partner  
Programs**

### FEE-FOR-SERVICES

**Privacy & Security  
Consulting**

**Patient Centered  
Medical Home  
(PCMH) Certification**

**Vendor Specific Services**

### FEE-FOR-SERVICES

**CIO in a Box**

**Project Management  
Support**

**Information Systems  
Contingency Planning**

**Clinical Decision  
Support Development**

**Database Query/Reporting**

**Audit Preparation**

### CYCLE CONCEPT

Upon reaching Stage 1 Meaningful Use, current clients will be transitioned into the Annual Services Agreement. The cycle above represents this Annual Services Agreement, which restarts every year to generate revenue for sustainability. An annual cycle offers recurring predictable revenue, mutual agreement of obligations, and improved budgeting and control.

### KENTUCKY REC SUSTAINABILITY GOAL

To ensure sustainability, the goal of the Kentucky REC is to deliver value to physicians and hospitals in adopting health information technology to improve patient care in a manner which generates revenue to cover reasonable team costs.

# Our Future Partnership

- Our Service Contract is Available!
- The KY-REC team is prepared to offer comprehensive consulting and technical solutions designed to help providers optimize EHR and meet Stage 1 and 2 *Meaningful Use* requirements.
  - Meaningful Use
  - Privacy and Security
  - PCMH
  - EHR Optimization
- These services are part of KY-REC's long-range strategy to continue to assist providers optimize EHR as we transition from federal grant funding to self-sustainability by January 1, 2014

# MU Survival Series



## Event Schedule

**3.15.13 – Bardstown**

*(65 Attended)*

**3.22.13 – Paducah**

*(70 Attended)*

**4.12.13 – Hazard**

*(50 Attended)*

**4.18.13 – Bowling Green**

*(100 Registrants (Registration Full))*

**5.10.13 – Somerset**

*(50 Registrants)*

**5.31.13 – Lexington**

*(120 Registrants)*

Let the Work Continue....